DEar FRIENDS,

In the big scheme of things, some years just stand out far and above others. At Sulzbacher, that’s the kind of year we had during fiscal 2017-18. It was a year of expanded and new partnerships, new looks, new relationships, new buildings and new programs. Some of the highlights included:

- Partnered with Wolfson Children’s Hospital and Baptist Health to open three school-based clinics.
- Developed a new partnership with Sweet Pete’s to create our private-labeled candy products, “Sulzbacher Sweets by Sweet Pete’s.” A significant portion of online and in-store sales come back to Sulzbacher.
- Launched the IMS Rooftop Society, providing major donors ($10,000 and more) with an opportunity to socialize and receive regular updates about activity at Sulzbacher.
- Recruited and managed more than 500+ volunteers during a three-week period to assemble all of the IKEA furniture for each apartment in Sulzbacher Village—130 efficiency, studio and two-bedroom units.
- Updated our branding and positioning with a new logo and tagline that better reflects who we are and what we do today.
- The Ribbon Cutting Ceremony and opening of Sulzbacher Village, a Community for Women and Families.
- Opened the Crawford Early Learning Center and the Florida Blue Pediatric Health Center at Sulzbacher Village.

On top of all of these moments and milestones, Sulzbacher managed to help 815 formerly homeless individuals into stable housing… assisted 288 homeless adults secure stable employment… served 561,764 meals to our residents and the hungry of the community, free of charge… and we treated 7,469 homeless and impoverished patients at our medical clinics during 30,548 patient visits.

Everything we do would be impossible without the commitment and support of our donors and volunteers. Their engagement and belief in our work sustain many of the programs and services that help our residents, clients and patients become healthy, independent and self-sufficient. Thank you for all you do to make Sulzbacher a place of Housing, Healthcare and Hope.

Cindy Funkhouser
President & CEO
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But that created other challenges. She couldn’t work because she couldn’t find affordable childcare. There was little money for rent and her SNAP benefits only went so far to keep food on the table. She kept running out of money before she ran out of month and she struggled and worried about her daughter constantly.

That’s when she turned to Sulzbacher and received the help she needed. She had a place to live with three meals a day for herself and her child and Maria got the help she needed to pass her GED exam.

Maria’s arrival at Sulzbacher couldn’t have been better planned. She arrived in time to be among the last group of women and families to live at the downtown location. Within a few months of arriving at Sulzbacher, her family had the opportunity to move to the Village, where she applied for, and received, the voucher needed to rent one of the two-bedroom apartments.

“It was like a miracle,” said Maria. “After so many years of not knowing what the future for me and my family would look like, we were told we could get this beautiful apartment. And it has everything! Plates and forks and spoons and pots and pans and towels and

sheets. And it’s fully furnished! I can’t begin to explain what a tremendous blessing this has been. The people at the Village have been so nice and so helpful. ‘We feel safe. My daughter even got a check-up in the Pediatric Health Center that’s right there. We are so grateful.‘”

Many of the women and families living at the Village have similar stories of their own. We knew as we planned, raised money and built the community that it would be a game-changer. Seeing our women, female veterans and children thrive has been even more rewarding than we could have imagined. Each day, someone experiences a success—completing a class, getting a job offer, going back to school, improved grades, etc. And with each accomplishment, an overall “can-do” culture has emerged and spread throughout the campus.

The Board of Directors, leadership and staff are grateful to every donor and supporter who helped make Sulzbacher Village a reality. Along with the support you continue to provide for our downtown campus and healthcare services, you are improving the lives—and futures—of real people every day. Thank you from the bottom of our hearts.
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